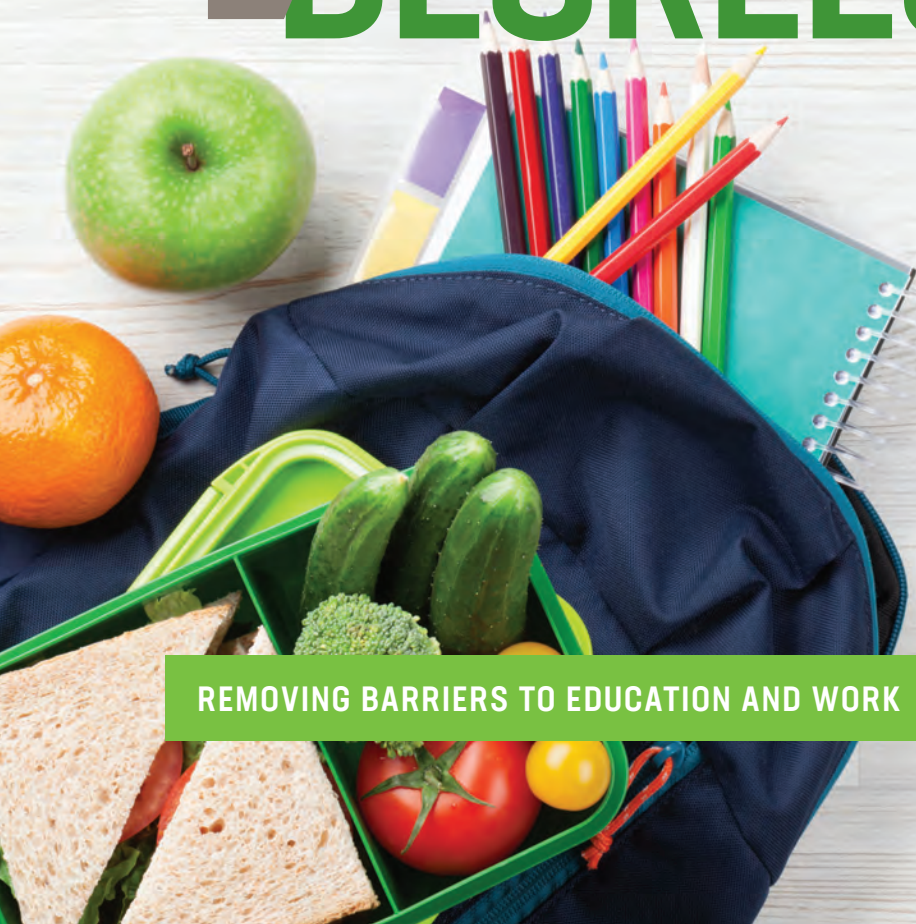




Annual Report 2018



DIAPERS to DEGREES



REMOVING BARRIERS TO EDUCATION AND WORK

A LETTER FROM OUR CEO

It's been a record-breaking year!

As I reflect on the past year, I am honored and proud to share the Food Bank's amazing accomplishments with you! We distributed more than 28 million pounds of food – the equivalent of 23 million nutritious meals! That's 2 million more pounds than were distributed last year, and more than we have ever distributed in the Food Bank's 41-year history!

I am truly awed by the Food Bank's ability to distribute more food to more people year after year, and I am convinced that the Food Bank's operations would rival the most efficient private company. With a staff of 60 and 25,000 volunteers, coupled with your donor dollars and food donations, we are feeding nearly 350,000 people every month in communities throughout San Diego County!

Innovation is a byword at the Food Bank. We put innovation at the heart of all we do from programs and operations to stewarding your donor dollars efficiently and effectively. When you donate to the Food Bank, you are investing in one of the top food banks in the nation that is truly making a difference and changing the life outcomes



of those we serve. The title of this year's annual report, Diapers to Degrees, illustrates a vital part of our core mission – breaking the cycle of poverty among the families we serve. As outlined below, we have instituted innovative new programs designed to remove barriers to education and work for our service population.

You see, for most of the people we serve, every day is a struggle for survival. They are one crisis away from losing a job or dropping out of school. By supplying something as simple as an emergency supply of diapers, we are helping working-poor parents stay employed rather than fall back on state assistance. And by providing nutritious food programs to students living in poverty, we are ensuring that they can concentrate in school, graduate, and ultimately succeed in life. These programs, outlined below, are a part of our Diapers to Degrees Initiative, and they are providing an essential safety net for our client

population and helping to break the cycle of poverty among those we serve.

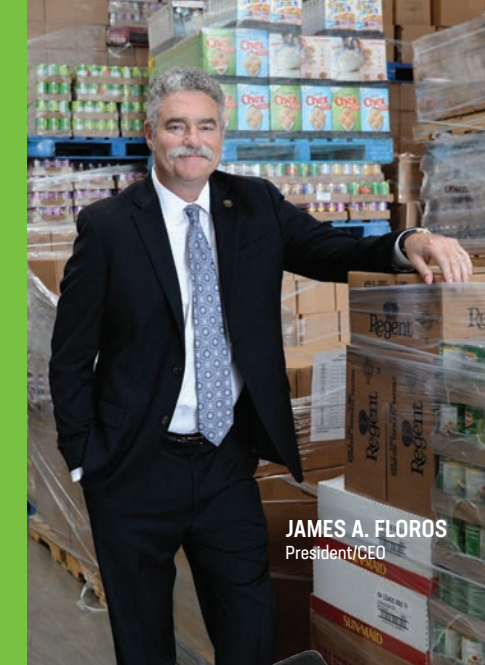
This vital work is only possible because of your support and desire to improve the quality of life in San Diego County. For that, I wholeheartedly thank you. Please know that you are at the heart of all we do!

Best regards,

A handwritten signature in black ink, appearing to read 'James A. Floros'.

James A. Floros

President/CEO, Jacobs & Cushman San Diego Food Bank
Board Chair, California Association of Food Banks



JAMES A. FLOROS
President/CEO

BREAKING THE CYCLE OF POVERTY

DIAPER BANK PROGRAM

The Food Bank's new Diaper Bank Program is removing a barrier to employment for working-poor parents. By providing parents with emergency diapers when needed (a daily supply is required by low-income day care centers or the child is turned away), parents can stay in work and provide for their children.

FOOD 4 KIDS BACKPACK PROGRAM

The Food Bank's Food 4 Kids Backpack Program provides weekend backpacks of food to elementary school children living in poverty. Children on the program rely on free school meals Monday through Friday, but they face hunger at home on the weekends. Children on the program have improved grades, better interactions with their peers, and reduced absenteeism.



ON-THE-GO FOOD PANTRY PROGRAM

The Food Bank's new On-the-Go Food Pantry Program provides food assistance to San Diego County middle and high school students who live in poverty and face the threat of hunger daily. By providing food to kids at school, they can concentrate on their studies instead of being hungry. And their chances of excelling and graduating are greatly improved.



FOOD BANK GENERAL PROGRAMS

The Food Bank provides food to 500 nonprofits with feeding programs and hosts 214 mass food distributions in San Diego County every month. Families and students can go to their local food distribution site and receive an emergency supply of groceries. Grocery items can include fresh produce, meat or poultry, and nonperishable food items.

COLLEGE HUNGER-RELIEF PROGRAM

Our College Hunger-Relief Program provides food assistance to food-insecure college students from low-income homes. The program operates at every university and community college in San Diego County. Because food-insecure students are more likely to drop out of college, this program is helping to ensure that they get the help they need so they can graduate, get good jobs, and break the cycle of poverty.

CREATING SUCCESSFUL OUTCOMES

- Reduced absenteeism at school and work
- Improved academic performance
- Reducing nutrition-related disease among children
- Increased graduation rates
- Independence from charity/state support
- Improved life chances



FINANCIALS

This report covers the fiscal year 07/01/2017 - 06/30/2018



62% In-Kind Contributions & Donated Food (\$27,938,935)

14% Private Contributions (\$6,221,633)

2% Other Revenue (\$1,034,013)

16% Government Commodities (\$7,148,561)

5% Government Grants (\$2,106,601)

1% Shared Maintenance (\$427,658)



94% Program Services (\$41,749,580)

4% Fundraising (\$2,510,367)

2% Management (\$632,999)

Total Net Assets: \$23,294,965

\$1 = 5 meals

The number of meals a \$1 donation can provide to San Diegans in need.

347,377

The number of people served in San Diego County by the Food Bank every month.

9.5 Million

Pounds of fresh produce distributed in the fiscal year 2017-18.

214

The number of food distribution sites we host every month in communities throughout San Diego County.

164,137

The number of children who face food insecurity in the county.

53

The number of elementary schools on the Food 4 Kids Backpack Program.

494,439

The number of people who face food insecurity in San Diego County.

94%

The percentage of your donation that goes directly to feeding programs.

76,200

People served monthly by our Emergency Food Assistance Program which provides food packages at 86 distribution sites throughout the county.

11,700

The number of fixed-income seniors who receive a monthly 30-pound box of food on our Senior Food Program at 47 sites throughout the county.

28 Million

Pounds of food distributed by the Food Bank last year.

70,403

The number of hours our volunteers worked helping to inspect, sort, and package food for individuals and families in need.

90,000

Total square footage of the Food Bank's warehouse in Miramar.

2,600

The number of elementary school children living in poverty who receive a weekend backpack full of food on our Food 4 Kids Backpack Program.

29,533

The number of volunteer visits to the Food Bank's warehouse last year.

BY THE NUMBERS

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Our full financial report and donor list
is available online at:
SanDiegoFoodBank.org/AnnualReport



CHARITY NAVIGATOR
Four Star Charity
★★★★

This annual report was
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